

PROFILE

Highly adaptable and flexible, with a proven ability to adjust to diverse projects and evolving requirements. Skilled at managing multiple initiatives simultaneously while maintaining focus on objectives. Experienced in coordinating, motivating, and providing constructive feedback to teams. Committed to continuous personal growth and the acquisition of new skills..

LOCATION

Bucharest, Romania

LANGUAGES

English - fluent

ENACHE BIANCA

PHD STUDENT

IT PROJECT MANAGER

EDUCATION

University “Alexandru Ioan Cuza”, Iasi
Doctoral School of Economics and Business Administration

2024-present

PhD Student – thesis “The Impact of the Artificial intelligence in project management”

University “Alexandru Ioan Cuza”, Iasi
Faculty of Economics and Business Administration

2010-2024

Master Business Information System

University “Alexandru Ioan Cuza”, Iasi
Faculty of Economics and Business Administration

2007-2010

Economical Informatics Specialization

Informatic Highschool “Grigore Moisil”, Iasi

2003-2007

Informatic Specialization

MIT Sloan School of Management and the MIT Computer Science and Artificial Intelligence Laboratory (CSAIL)

2024 - 6 weeks course

Artificial Intelligence: Implications for Business Strategy

WORK EXPERIENCE

eSolutions IT Project Manager

Sep 2018 – March 2025

Experience in leading Agile initiatives
Responsible for growing the Agile Department

Assessing team Agile maturity and conducting Agile programs
Experience in software development lifecycle
Skilled at managing stakeholder relationships, aligning projects with business goals and promoting a culture of continuous improvement
Responsible for managing IoT projects and leading a team of developers working on products used globally
Ensured seamless project execution by coordinating with other teams and aligning with objectives
Collaborated closely with international client to deliver tailored solutions that meet global market demands
Act as the primary point of contact, managing expectations and facilitating communication and coordination amongst teams
Coordinating the project activities in order to achieve the established objectives
Monitoring and assigning resources appropriately, to streamline project efficiency
Ensuring communication with all stakeholders and tracking resources, budget, time planning and project deliveries accordingly

Project Management, Agile Methodology, Scrum, Product Owner, IoT Projects

Otto Broker Coordinator

2011-2018

Responsibility to achieve monthly/ quarterly/ annual sales targets (sales volume, product mix, new customer portfolio, customer portfolio structure, up-selling, cross-selling, promotions) and reporting daily turnover.

Verifying the correct implementation of the promotions in force, new products and their effectiveness.

Developing all team management activities including motivating team members, professional integration of new employees, professional development of team members, evaluation of performance, maintaining an optimal organizational climate in the team.

Team management, Business planning, Sales Management

Insurance Broker

2007-2011

Issuing insurance policies from the company portfolio
Maintaining relationship with clients and representing interests
Negotiation with insurers subscription departments for the proper assurance for customer, renewing the policies for existing customers

Customer service, Support, Negotiations

INTERESTS

Reading

Traveling

Sports

ADDITIONAL SKILLS, CERTIFICATES, EXPERIENCE

Certificate Project Management Professional (PMP)

Certificate Professional Scrum Master (PSM)

Certificate Scrum Product Owner (CSPO)

Certified SAFE 6 Agilist (SAFe®)

Certified Professional Agile Leadership (PAL)

IT Information Library Foundations Certification (ITIL)

ITIL 4 Direct, Plan and Improve (DPI)

Cambridge English Certificate B2